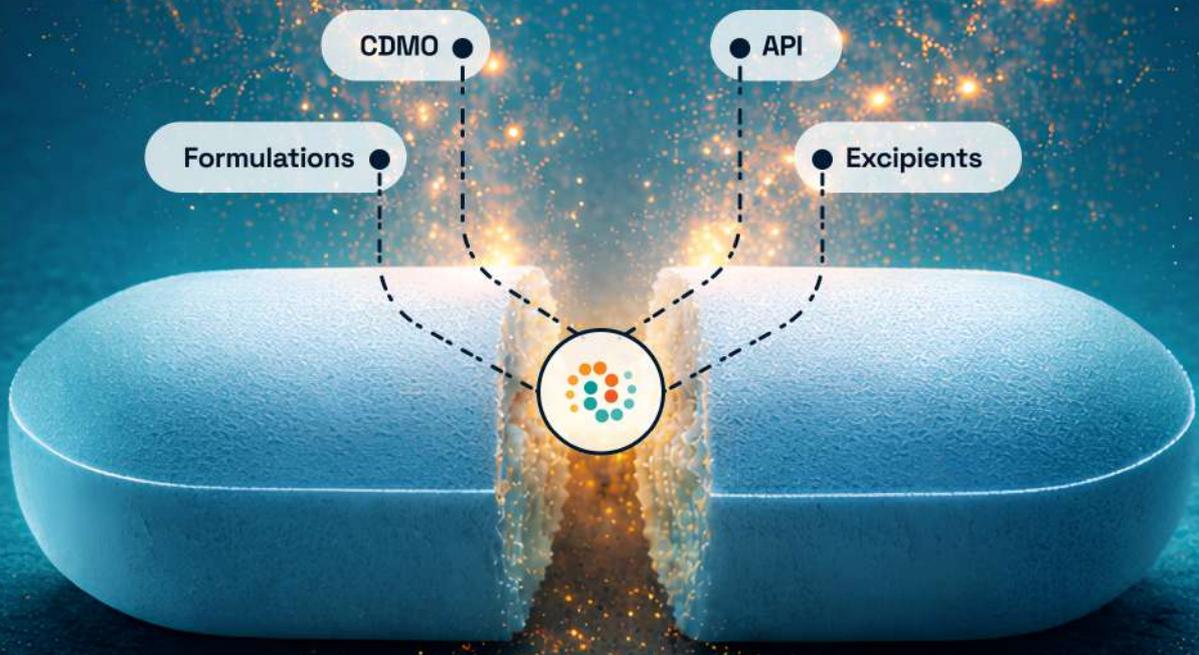


The only trade fair in West India focused  
on CDMO, API, Formulations & Excipients



# BREAK THE TABLET

SEE THE BUSINESS INSIDE.

**April 22-24, 2026**

 Jio World Convention Centre, Mumbai

 <https://pharmacoreindia.in>

## What the Industry Is Missing Today

→ Indian pharmaceutical sector has no shortage of exhibitions. What it lacks is a **serious sourcing environment for contract manufacturing, API, Excipients & Formulations.**



Senior pharma teams face three problems



**Too many suppliers,**

too little clarity



**Too many meetings,**

too few decision-makers



**Too much noise,**

too little progress

As supply chains integrate and compliance standards rise, the margin for error is shrinking. **Choosing the underperforming manufacturing or supply partner now carries operational, regulatory, and long-term business risk.**



**PharmaCore India was created to close this gap** by enabling focused evaluation, qualified meetings, and decisions that move forward.

Why this gap needs to be **addressed urgently?**

# By 2026

- 🕒 Outsourcing will command a larger share of Indian pharma production
- ✂️ Buyers will shrink supplier panels aggressively
- 🏠 Audit readiness and execution history will matter more than price



Large pharma companies are not looking for MORE options.  
They are looking for **FEWER, STRONGER PARTNERS.**  
They are competing not on brochures, but on **trust.**

**PharmaCore India** is designed for this reality.

### **01** 100% Focus on What Buyers Actually Source

The platform is dedicated exclusively to **pharmaceutical contract manufacturing and supply partnerships across APIs, excipients, and finished formulations**

### **02** Western India Decision Access

Meet buyers with authority over audits, volumes, and long-term supplier allocation.

### **03** Curated Manufacturing Base

The exhibitor base is curated to reflect real capability. This helps buyers focus on compliant, export-ready partners with proven experience.

### **04** Hosted Buyer Program (India and Global)

Interactions are planned in advance, allowing buyers to evaluate partners efficiently and with clear objectives.





## 05 Knowledge That Supports Decisions

Conference sessions focus on outsourcing risk, supplier consolidation, audit expectations, and execution reliability, helping buyers support informed internal decisions.

## 06 Multi-City Roadshows

Roadshows across **Hyderabad, Ahmedabad, Chennai, Navi Mumbai, and Mumbai** allow early engagement and help buyers arrive with clear priorities.

## 07 Targeted Brand & Marketing Reach

PharmaCore India is driven by focused, multi-channel marketing to build a clear, credible brand identity. Targeted campaigns ensure the right buyers engage—resulting in high-quality, decision-led participation.

## 08 Jointly Organised by Messe Muenchen India & Indian Drug Manufacturers' Association

Combining global exhibition discipline with deep industry governance. Messe Muenchen India brings international execution standards and buyer networks. IDMA brings sector credibility, manufacturing insight, and policy alignment. Together, they ensure relevance, seriousness, and long-term industry value.

## Not a General Pharma Platform. Deliberately!

→ PharmaCore India is built around one question:

**“Who can we trust to manufacture at scale,  
compliantly, and on time?”**

That is why the platform is strictly focused on:



Contract manufacturing capability



APIs critical to supply continuity



Excipients that influence  
performance and compliance



Finished dosage strengths  
ready for regulated markets

This **focus** is not a feature.  
It is the **foundation**.

## Where Sourcing Decisions Actually Sit

→ For the Indian pharmaceutical industry,

### **Corporate headquarters remain concentrated across Mumbai and the Western India corridor.**

This is where:



Procurement strategy formally defined



Manufacturing partners formally approved



Supply chain allocations finalized



Technical evaluations fully aligned



Audit commitments formally confirmed



This concentration matters. Buyer-side decision makers primarily operate from corporate headquarters, not individual manufacturing plants.

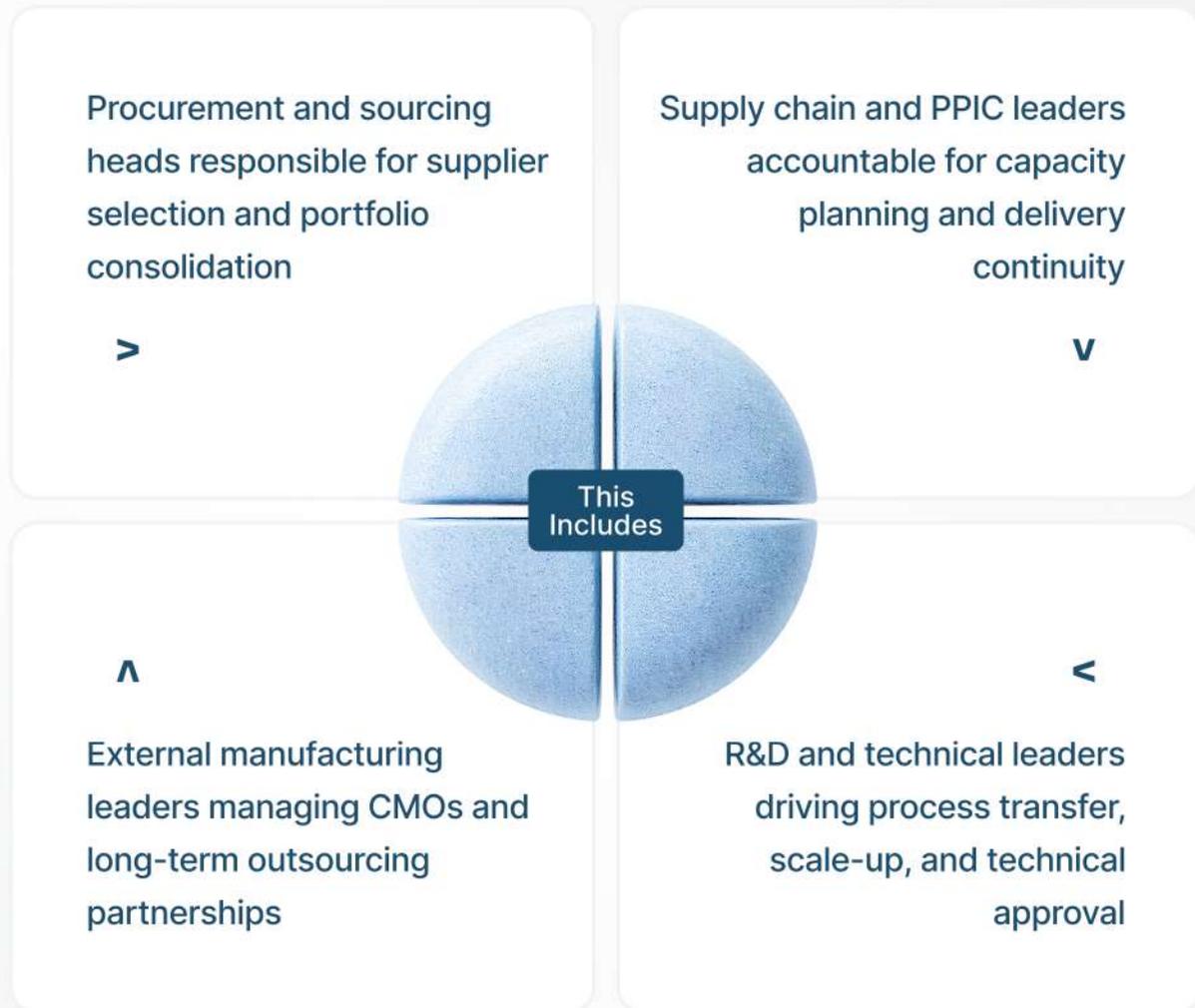
PharmaCore India therefore becomes a natural convergence point for buyers across the entire **West Indian Market.**

## People Who Carry Manufacturing Risk

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→ With manufacturing risk sitting on their desk,

### PharmaCore India sees strong buyer participation.



These are the people who decide: \_\_\_\_\_

- 01 Which partners enter audit pipelines !
- 02 Who receives trial and validation volumes !
- 03 Who is approved for long-term manufacturing allocation !

**This fundamentally changes the nature of conversation.**

# This program is about **Supplier Filtering.**

- 50+ buyers with active outsourcing requirements
- Buyers pre-screened for genuine manufacturing demand
- Meetings aligned to capability, compliance, and scale
- Buyer profiles shared in advance



Manufacturers are not pitching blindly. Buyers are not browsing casually.

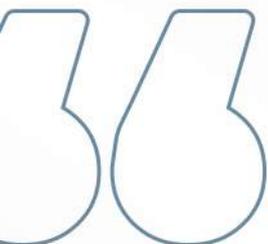
**Both sides arrive prepared.**

## Why Senior Buyers Actually Show Up

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→ At most industry events, senior buyers send their teams.

### PharmaCore India ensures decision-makers attend in person.



Selected key buyers receive premium travel and hospitality support, along with exclusive access to VIP lounges designed for serious, closed-door meetings.



This ensures the presence of leaders who:

01

Approve suppliers

02

Commit volumes

03

Carry accountability

This is why **outcomes** here move **faster**.

## Deals Fail Quietly at the Technical Stage

→ Many deals fail at the technical stage.

Commercial interest means little without technical approval.

## PharmaCore India runs alongside



## Mumbai edition

Creating a powerful ecosystem where commercial discussions are supported by deep technical expertise. Together, they bring:



— QA and QC leadership teams



— R&D and technical teams



— Validation and data-integrity experts

With technical questions addressed early, internal alignment happens **faster** and supplier progression becomes **realistic**.

# BREAK THE TABLET

Position yourself where industry decisions are shaped and long-term partnerships are built.

**April 22–24, 2026**

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## Partner Associations



co-located with



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